



COFFEE BOARD
(Ministry of Commerce & Industry, Govt. of India)
BANGALORE

No: CB/ Secy/ Mechanization/ 2014-15/158

Date:15.07.2014

Sub: Tender notification for fixing rates for different machinery suitable for use in coffee estates and Empanelment of suppliers under the scheme "Support for Mechanisation of Farm Operations – Responses to the queries received for the Pre-Bid meeting held on 10th July 2014 – Reg.

As notified in the tender document, a Pre-Bid meeting was held on 10th July 2014 at Coffee Board Head Office under the Chairmanship of Secretary, Coffee Board to provide clarifications regarding the tender notification. 33 representatives from 30 prospective companies attended the pre-bid meeting. All the queries received prior to the Pre-bid meeting either through email or in writing and the queries raised during the pre-bid meeting were considered for providing clarification during the meeting. The following are the replies to the major issues which have been discussed during the pre-bid meeting.

| Sl.No. | Reference point | Query raised by company / companies | Reply |
|--------|--------------------------|---|---|
| 1. | Old Bank Guarantee | When we can expect the old bank guarantee submitted with earlier tender. | After expiry of the extended period of the current empanelment ie., after 18/08/2014. |
| 2. | Audited Financial report | Whether photocopies of Audited Financial report can be submitted along with the tender (for proof of financial turnover). | The photocopies of audited financial reports duly self attested by the bidder are acceptable. |

| Sl.No. | Reference point | Query raised by company / companies | Reply |
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| 3. | Commercial Test Report | Commercial Test Report from FMTTI/ State Agricultural Universities – We are applying for Power Tiller trailers as per Schedule-H. However, our product is not certified by any FMTTI or State Agricultural University. But our trailers are approved by “RTO-Karnataka” which is valid throughout India. While approving RTO gets our trailer design checked by Mechanical Engg. Dept. at Sri Jaya Chamarajendra Polytechnic at Bangalore. For the last tender ie., for 2012-13 also, you have accepted this and approved our trailers. We request this year also to allow RTO approvals for Power Tillers Trailers. | It will be considered for the empanelment. |
| 4. | Proof of financial turnover | Proof of financial turnover for last 3 years as per Technical Bid Part-A item (g) For the years 2011-12 & 12-13, our balance sheets are ready. However for the year 2013-14, the balance sheets preparation by our auditor is under process, but will not be completed within 18/07/14. Hence can we furnish provisional balance sheet signed by auditor for 2013-14 and later on during tenure of tender finalization, shall we submit final balance sheet. | The provisional financial statement for 2013-14 duly signed by the auditors will be accepted. However, an undertaking stating that the copies of audited accounts would be submitted in due course (before finalization of tender process) should be submitted along with tender . |
| 5. | Separate sealed cover for Part B of Technical Bid | Separate sealed covers for Part-B for Technical Bid – we are applying for 2 products. In this case, for Part-B, do we have to enclose a separate covers for individual product in a single cover or can we put both products’ forms in a single cover | Yes, separate cover is required for the technical bid of each machine as stipulated in the tender document since each machine has to be evaluated separately. |

| Sl.No. | Reference point | Query raised by company / companies | Reply |
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| 6. | Separate sealed cover for Part B of Commercial Bid | Separate sealed covers for commercial bid – Similar to query No.3 for the 2 products we are applying, do we have to enclose separate covers for individual product in single cover or can we put both products' forms in a single cover. | In Annexure-3 which is format of commercial bid, all the machines are indicated. Hence there is no need to enclose separate covers for individual product. |
| 7. | Basic price in Commercial bid | Kindly confirm on commercial bid whether to quote only basic price or basic price + tax | Prices of the machine shall be only basic price excluding taxes as indicated in Annexure-3 (Commercial Bid). |
| 8. | Enhancement of power of Power Chain Saw | Request for enhancing power up to 6 HP from 4 HP for power chain saws – Schedule E. | The specifications of the machinery have been decided by the Technical Committee based on field requirements. Hence it is not possible to change the specifications. |
| 9. | Commercial Test Report | Request exemption of respective country's standard or EU standards if Commercial test report is submitted with the tender | Request cannot be considered as the BIS standard or manufacturing country's standard or EU standard is required as per Technical document'. |
| 10. | Price of Hose & gun to be added or not | For HTP/HDP/HSP (with engines / without engines) prices of Hose & gun to be added / not in the commercial bid | Separate quote should be made for each of the spray machine (Pump & engine), hose, and gun. Wherever, the prices of hose or gun are indicated, the technical specifications for hose (make, length, diameter, pressure capacity etc) and gun (make, brass or stainless steel, length etc.) should be indicated in the Technical bid. If the company is not quoting for the spray machine, they should not quote for only hose or only gun. |
| 11. | Amendment to weight of Pit digger | Annexure-1 Schedule C – Pit digger / post hole digger weight is supposed to be 14 to 25 kgs instead of 25 to 35 kgs | The specifications have been decided by the Technical Committee based on field requirements. Hence cannot be considered. |
| 12. | Separate engine for Diaphragm pump sprayers | For old engine can we give separate Imovilli diaphragm pumps with gearbox according to their engines | No. |

| Sl.No. | Reference point | Query raised by company / companies | Reply |
|---------------|--|--|--|
| 13. | Subsidy for braglia Italian spray gun | We are getting so much of requesting from the planters for subsidy for Braglia Italian spray gun | As indicated in Sl.No.10 |
| 14. | Participation in the opening of tenders | Whether partnership firm who is the authorised distributor for importer / manufacturer can participate or not | The Head Office / Principal Office should participate or the branch can participate with authorisation from Head Office / Principal Office. |
| 15. | Two wheel drive Mini Tractors with and without trailer | Our request is to give an opportunity to take participate in the empanelment to include HP Tractors with two wheel drive with and without trailer with Power of 12.0 to 29.0 HP | Two wheel mini tractors with 18.0HP to 29.0HP included. The revised Schedule-G is enclosed. |
| 16. | Power Tiller | We need clarification regarding EU/CE certifications for Power tiller's diesel engines, as we are having Emission (Bharath Stage III/ TREM III) as per GOI guidelines, CFMT&TI Budni commercial test reports and further model and company name is approved by Ministry of Agriculture, New Delhi respectively for the subsidy schemes. In this certifications all your required norms, test data, field efficiency are available. Hence exemption for EU/CE certifications for Power Tillers diesel engines is required | The engines are required to meet either BIS or manufacturing country's standards or EU norms. Hence, Bharat Stage-III is acceptable. |
| 17. | Ownership of premises, VAT & EU certificates | Our registered HO is in Mumbai, having registered branch office in Bangalore. Can we provide rental agreement copy, since we are occupied at same place for last 4 years. The same can be notarized. VAT Certificate of HO & Bangalore branch can also be provided. We are supplying weed / brush cutter fitted with Honda engine. | As indicated in Sl.No.14 |
| 18. | Submission of EU certificate for engine | Since Honda engine is a well known brand do you still want us to submit EU certificate. | Irrespective of manufacturers, all engines should be supported by Engine certificates to meet the BIS or manufacturing country's standard or the EU norms. |

| Sl.No. | Reference point | Query raised by company / companies | Reply |
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| 19. | Requirement of EU certificates for engine testing | Can we submit CE certificates issued by authorised agencies for petrol/diesel engines? CE certificates are widely recognized all over the world and serve as an authentic source of engine testing. | As indicated in Sl.No.18 |
| 20. | Two wheel drive and four wheel drive tractors | Emphasising for usage of only four wheel drive tractors | Query not clear |
| 21. | Change of model of Mini Tractors from four wheel to two wheel | Possibility of changing the model of Mini Tractor from four wheel to two wheel as there are only two companies distributing four wheel model Mini Tractor | As indicated in Sl.No.15 |
| 22. | Eligibility criteria for Land holdings | Power Tiller with or without trailer may be considered for less than 2 Ha holdings also | No |
| 23. | Subsidy for trailer of Mini Tractor | Whether subsidy is available for trailer separately | No. |
| 24. | Change of specification of Knapsack mist blower cum duster | Whether specification of engine operated Knapsack Mist blower cum duster can be changed from 2.5HP - 5.0HP to 1.0HP - 1.5HP | The HP specification for Knapsack Mist Blowers cum Dusters is changed to 1.0 HP - 5.0HP |

Schedule-G: Mini Tractors

| Model | Power (HP) | Gears | Accessories |
|--|---|--|--------------------|
| i) Two wheel drive model with trailer | 18.0 to 29.0 HP, 4 stroke Diesel engine | Minimum 3 Forward & 1 Reverse with Low & High speed levels | Hydraulic & PTO |
| ii) Two wheel drive model without trailer | Same as above | Same as above | Same as above |
| iii) Four wheel drive model with trailer | Same as above | Same as above | Same as above |
| iv) Four wheel drive model without trailer | Same as above | Same as above | Same as above |